



Mark Your Calendars!!
2011 Spring Educational Symposium
& Vendor Showcase
March 29 – April 1, 2011
Sunday River Ski Area, Bethel ME

Plans are underway for TANE's biggest event – the Spring Educational Symposium & Vendor Showcase. We are heading back to the slopes of Sunday River Ski Resort in Maine and have 4 jam-packed days planned. Here's a look at what we are working on:

Competitive Environment Technology Review
Breakdown VoIP/OTT, CATV, Wireless 3g/4g
Wireless Carrier Backhaul
Talk Back with Don McCarty
A Look at the National Broadband Plan
Cable System & Design for FTTH Systems
PC First Aid – Top 10 Things that Impact PCs
Smart Grid
FairPoint Communications Broadband Rollout
A Standard Approach to IP Evolutions
Designing an IP Network
Distracted Driving
Equipment Demonstrations
Hands-On Training Opportunities
Fiber Splicing Challenge
Premiere Vendor Showcase

More information will follow and the online registration will be available in mid-January.

In the meantime, if you have any training ideas you would like to share or have any questions about this event, please contact the TANE office. ☎

NYSTA/TANE Issues Forum

February 2 & 3, 2011

Holiday Inn, Saratoga Springs NY

Don't miss out on this ever-important event, which will include sessions on:

Stimulus Panel
DANC – Municipal Networks
Smart Grid – What is the Telco role?
Washington Update
Regulatory Roundtable,
NYSTA/TANE Technical Roundtable
... And Much MUCH MORE!

Be an Early Bird & [Register Now!](#) And Save 25 Bucks ! Hotel Reservation information available as well with rooms as low as \$89.95 !

TANE Sales & Service Seminar

May 18 & 19, 2011

Red Jacket Resort, North Conway NH

The Sales & Service Committee is in the early stages of putting together this popular event. Topics they are looking at include Dealing with Difficult Customers, Bankruptcy, Collections, CPNI, Privacy, Customer Retention, Red Flag Rules just to name a few. They will also continue the traditional Roundtable Discussion. Just the networking opportunities are well worth the cost of attending! More to come in the next issue of The Times. ☎

More Upcoming Training Events...

Registered Telecommunications Safety Officer* Program February 8 – 10, 2011

Oxford Networks ~ Lewiston, Maine

TANE's HR/Safety Committee is pleased to offer this training by Phoenix Safety Training & Consulting, a New York based company with a nationwide client base.

The Registered Telecommunications Safety Officer Program provides the fundamentals of occupational safety, health and risk management. **This training is not just for Safety Officers!* It is intended to serve as a starting point (and continue as a reference) for those individuals assigned the responsibility of managing a company's safety program. This responsibility is quite often assigned as an additional duty to a first level manager.

The cost of this training is \$895 per person. The session begins at 9:00 a.m. on the first day. Start time for the remaining days will be determined by attendees. Lunch and breaks are included.

Online registration is available at <http://www.tane.org/Event-40.html>

Certified Fiber to the Home Professional February 8 & 9, 2011

Waitsfield Telecom, Waitsfield VT

TANE's Network Operations Committee is pleased to offer this training by Light Brigade.

This course will provide the understanding and technical knowledge required to design and maintain the latest technology in Fiber-to-the-Home (FTTH) network topologies. This course is focused to network designers, network planners, supervisors and project managers that are to be involved in deploying FTTH networks and the knowledge needed to successfully build and maintain these last mile networks. In this certification class, students will cover specific learning objectives to prepare student to take and pass the FTTH Council's Certified Fiber-to-the-Home Professional (CFHP) certification exam.

The cost of this training is \$850 per person. The session begins at 9:00 a.m. Lunch and breaks are included.

Online Registration is available at <http://www.tane.org/Event-41.html>

IPv6

February 23, 2011

Marriott Courtyard – Portsmouth NH

TANE's Network Operations Committee is pleased to offer this training by **Vantage Point Solutions**.

This is a hands-on IPv6 education and training session to educate IT professionals about the steps they need to take to be ready for the IPv6 transition. The transition is required due to the predicted exhaust of IP addresses during the first half of 2011. Several leading trade publications are alerting companies that rely on IP addresses – directly and indirectly – to start moving quickly to adopt IPv6, making this a must-attend session!!

The cost of this training is \$250 per person. The session begins at 9:00 a.m. Lunch and breaks are included.

Online Registration is available at <http://www.tane.org/Event-42>

Introducing TANE's Newest Associate Members

Crocker Telecommunications LLC

Located in Springfield MA, Crocker Telecommunications LLC is a hosted PBX Provider and Collocation service whose sister company sells Telephone Answering Service and Internet Services.

For more information contact Kathryn Whitney at kwhitney@corp.crocker.com or visit their website at www.crocker.com.



Located in Jessup MD, Nave Communications Co. is a buyer of telecommunications equipment for either resale or recycling. They also provide material management solutions designed to support network requirements and recover valuable capital.

For more information contact Peter Boettcher at peteb@ncctel.com or visit their website at www.ncctel.com.



Located in Houlton ME, Pioneer Broadband is a high-speed internet provider for Northern Maine Wireless – DSL – Cable – Fiber.

For more information visit their website at <http://www.pioneerbroadband.net> or contact Don Flewelling at don@pioneerbroadband.net.



TANE 2011 Calendar-at-a-Glance

NYSTAT/TANE Issues Forum

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Holiday Inn, Saratoga Springs NY

FTTH Certification

February 8 & 9

Waitsfield Telecom, Waitsfield VT

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IPv6

February 23

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Sales & Service Seminar

May 18 & 19

Red Jacket Resort, North Conway NH

Annual Convention

September 11 – 13

The Balsams, Dixville Notch NH

Fall Finance & Regulatory Symposium

October 19 & 20

Courtyard Marriott, Portsmouth NH

Getting to Know You...

TANE welcomed 2 new board members this year – Tom Murray and Roger Nishi. Here's a little bit of information about Tom:



Tom Murray TDS Telecom

How long in the industry? 20 years

Work History?

Thomas E. Murray is the Manager of State

Government Affairs for TDS Telecom in Maine, New Hampshire, Vermont and New York. Prior to this position, he served as the Executive Director of the Vermont Telecommunications Authority, Vermont's Chief Information Officer and the Commissioner of the Vermont's Department of Information and Innovation. He has also served as the Deputy Commissioner of the Department of Economic Development. Tom has worked in the telecommunications and information technology field for twenty years, with TDS Telecom, Rural Cellular Corporation and Vermont state government. Tom grew up in Montpelier, VT and graduated from Western New England College with a BS in Business Administration.

Family? *Tom lives in Middlesex, VT with his wife Cynthia and their two children.*

Interests? *Fishing, hunting, Hiking and skiing*

To All of Our TANE Members

Happy Holidays!

**May 2011 be a Prosperous
One for All!!**

From Dana & Laura

TANE Board Says Goodbye to Two Board Members

As we reported in the last issue of the TANE Times, Chet Truskowski of Topsham Telephone and Marc Violette of TDS Telecom both fulfilled their board terms this year. Normally they would be recognized at the Annual Convention, however, neither one could make it so we presented Marc with his award at the last TANE Board Meeting. Chet was not able to make that meeting either, so he will be receiving his recognition in the mail.

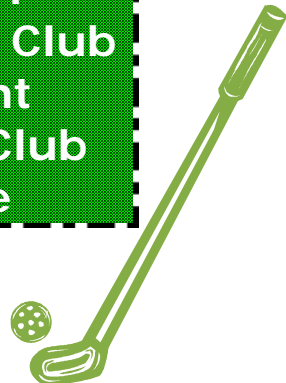
Thank you to both Chet and Marc for their support of TANE throughout these past 7 years. ☎

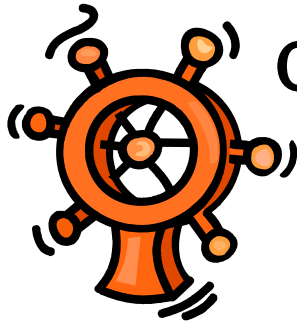


President Dawna Hannan & Marc Violette

SAVE The Date

**August 12, 2011
Down East Pioneer Club
Golf Tournament
Gorham Country Club
Gorham, Maine**





Changes at the Helm

TANE began its new fiscal year on November 1 and with that comes a new slate of officers and directors. This information is also available on the TANE website should you need to get in touch with any of them.

Maine

Suzanne Dubois, UniTel Inc.
Dawna Hannan, Oxford Networks (**President**)
Rob Souza, Pine Tree Networks (**1st VP**)

MA/CT/RI

Ed Tisdale, Pine Tree Networks

New Hampshire

Jim Quinn, FairPoint Communications
Chris Rand, Granite State Communications

Vermont

Kimberly Gates, Franklin Telephone Co.
Thomas Murray, TDS Telecom
Roger Nishi, Waitsfield & Champlain Valley Telecom

Associate Member

April Metivier, MOUNTAIN LTD.

Secretary

Cathy Harrington, FairPoint Communications

Treasurer

Lisa Liberty, Waitsfield and Champlain Valley Telecom

If you have any questions, concerns or suggestions for the association, please contact your state's respective board member or contact our EVP, Dana Twombly. We are here to serve YOU!!

Committee Chairs

All of our committees are extremely active and committed to TANE's mission of providing quality and pertinent educational opportunities to our members.

If you have training topics that you would like to see offered in your neighborhood, please contact the appropriate committee chair to discuss.

Annual Convention Committee

Chair: Dana Twombly, TANE
Vice Chair: Vacant

Associate Member Committee

Chair: April Metivier, MOUNTAIN LTD.

Finance & Accounting Committee

Chair: Jim Sanborn, Lincolnville Telephone & Tidewater Telecom
Vice Chair: Vacant

Hall of Fame Committee

Chair: Paul Violette, NH Telephone Museum
Vice Chair: Hobart Rand, Granite State Communications

HR/Safety Committee

Chair: Gregg Klatsky, MOUNTAIN LTD.
Vice Chair: Bob Cook, Oxford Networks

Legislative & Regulatory Committee

Chair: Beth Osler, UniTel Inc.
Vice Chair: Vacant

Network Operations Committee

Chair: Ron Troyer, Union Communications
Vice Chair: Steve Head, HEADNetworks

Network Services & Technology Committee

Chair: Steve Head, HEADNetworks LLC
Vice Chair: Wally Short, Granite State Communications

Nominating Committee

Chair: Kimberly Gates, Franklin Telephone Co.

Sales & Services Committee

Chair: Pamela Holley, Oxford Networks
Vice Chair: Lynn Brochu, UniTel Inc.

As you can see, there are some vice chair vacancies. If you are interested in serving on any of these committees, please contact the appropriate committee chair.

For more information concerning these committees visit the TANE website, log in and click on the "About TANE" tab. Contact the TANE office if you don't remember your username and password. ☎

